

Nicholas Hardy

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EDUCATION & HONORS

Indiana University, Kelley School of Business, Bloomington, IN

Bachelor of Science in Business, Finance

May 2027

GPA: 3.54/4.00

Honors: Dean's Scholar, National Honor Society, Bronze Presidential Service Award

Penn Blockchain Research Competition Winner

March 2026

Penn Blockchain Hackathon Polymarket Bounty Winner

March 2026

USC Blockchain Hackathon Avalanche Bounty Winner

April 2026

PROFESSIONAL EXPERIENCE

Coinbase, New York City, NY

May 2026 – August 2026

Sales, Trading & Prime, Coinbase Asset Management, Investment Research

- Building automations to support the team's monitoring of the DeFi and RWA ecosystems, including daily scraping of newly inceptioned protocols and their baseline data, with morning summaries delivered to the team.
- Deliver investment memos and reports on protocols discovered or flagged by the team at continuous investment syncs.
- Synthesizing the DeFi and RWA protocol universe into a central reference point for team analysis and discussion, powering an AI research assistant that fields team queries across DeFi, RWA, and adjacent market developments.

Desai Capital Management, Atlanta, GA

May 2025 - August 2025

Remote Equity Research Intern

- Formed bi-weekly investment recommendations remotely by analyzing financial information, market trends, behavioral insights, and DCF modeling for a broad range of companies such as SoFi Technologies and Nike.
- Communicated with the investment team virtually through Microsoft Office to complete deliverables and stock pitches using PowerPoint and Excel to aid portfolio managers in making more informed decisions.

Cedar Roofing Company, Lake Bluff, IL

May 2022 - August 2024

Door-to-Door Marketing Representative

- Generated qualified homeowner interest through door-to-door outreach across residential neighborhoods in Chicago's North Shore, engaging directly with residents on roofing damage and service solutions.
- Supported field operations by photographing active roofing projects, verifying crew adherence to safety protocols, identifying and reporting prospective customers, and coordinating targeted mail outreach to convert leads.

LEADERSHIP & ACTIVITIES

Blockchain Club @IU, Bloomington, IN

October 2025 - Present

Co-President

- Initiating the relaunch of IU's Blockchain Club from the ground up, growing cumulative memberships to over 100 students across the Kelley School of Business and the Luddy School of Engineering.
- Establishing strategic partnerships with Polymarket, Stand With Crypto, Akash Network, and other industry leaders to secure funding, compute resources, and members with real-world opportunities.
- Representing Indiana at national blockchain conferences, including the Midwestern Blockchain Conference, ETH Denver, and Penn Blockchain, competing in researchathons and hackathons against top university blockchain programs.

Asset Management Club, Bloomington, IN

January 2025 - Present

Co-Founder

- Leading an undergraduate organization that prepares eager and ambitious students through a multi-faceted investment banking, private wealth management, equity research, and sales & trading-oriented bootcamp.
- Facilitating one-on-one and small-group market discussions with students, providing peer mentorship through collaborative analysis of individual stocks, market trends, and broader macroeconomic themes.
- Executing a unique club structure through a 10-week "internship" program for over 150 members to allow for resume and LinkedIn edits, interview preparation, and a rotational program through the different tracks of the club.

Crimson Business Journal, Bloomington, IN

February 2025 - September 2025

Equity Research Analyst

- Conducted in-depth equity research and financial analysis on individual publicly traded companies, contributing well-researched, stock-focused articles for investors within the Indiana University student body.
- Meet one-on-one with students for market chats, discussing stock-specific ideas and insights.

CERTIFICATIONS & INTERESTS

SIE | Fitness | Reading | Sustainable Living