

Nick Hardy

nichard@iu.edu | (224) 600-8583 | nickjhardy.com

EDUCATION & HONORS

Indiana University, Kelley School of Business, Bloomington, IN

Bachelor of Science in Business, Finance

May 2027

GPA: 3.51/4.00

Honors: Dean's Scholar, National Honor Society, Bronze Presidential Service Award

PROFESSIONAL EXPERIENCE

Desai Capital Management, Atlanta, GA

May 2025 - August 2025

Remote Equity Research Intern

- Formed bi-weekly investment recommendations remotely by analyzing financial information, market trends, behavioral insights, and DCF modeling for a broad range of companies such as SoFi Technologies and Nike.
- Communicated with the investment team virtually through Microsoft Office to complete deliverables and stock pitches using PowerPoint and Excel to aid portfolio managers in making more informed decisions.

Cedar Roofing Company, Lake Bluff, IL

May 2022 - August 2025

Door-to-Door Marketing Representative

- Generated qualified homeowner interest through door-to-door outreach across residential neighborhoods in Chicago's North Shore, engaging directly with residents on roofing damage and service solutions.
- Supported field operations by photographing active roofing projects, verifying crew adherence to safety protocols, identifying and reporting prospective customers, and coordinating targeted mail outreach to convert leads.

Two Men and A Truck, Northbrook, IL

June 2024 - August 2024

Mover

- Completed 2-3 residential and commercial moves daily across the Chicago metropolitan area, ensuring timely, secure delivery of goods with a strong emphasis on efficiency and client satisfaction.
- Delivered exceptional customer service by clearly communicating with clients, proactively addressing concerns, and creating a smooth, stress-free moving experience during loading and unloading.

Skokie Country Club, Glencoe, IL

May 2023 - August 2023

Busser

- Maintained high service and cleanliness standards in a fast-paced, top-ranked private country club environment.
 - Supported banquets and large-scale events through efficient setup, service coordination, and table turnover.
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LEADERSHIP & ACTIVITIES

Blockchain Club @IU, Bloomington, IN

October 2025 - Present

Co-President

- Leading the relaunch and growth of IU's Blockchain Club, setting strategic direction and developing a cross-disciplinary organization focused on applied blockchain use cases across finance, technology, and innovation.
- Working with Indiana University faculty and student leadership at other universities to coordinate educational programming, guest speakers, and collaborative initiatives that strengthen the club's academic footprint.
- Representing the organization at national blockchain conferences, including the Midwest Blockchain Conference, to expand the club's external network, engage industry professionals, and identify emerging opportunities in the digital-asset ecosystem.

Asset Management Club, Bloomington, IN

January 2025 - Present

Co-Founder

- Lead an undergraduate organization that prepares eager and ambitious students through a multi-faceted investment banking, private wealth management, equity research, and sales & trading-oriented bootcamp.
- Facilitated one-on-one and small-group market discussions with students, providing peer mentorship through collaborative analysis of individual stocks, market trends, and broader macroeconomic themes.
- Execute a unique club structure through a 10-week "internship" program for over 150 members to allow for resume and LinkedIn edits, interview preparation, and a rotational program through the different tracks of the club.

Crimson Business Journal, Bloomington, IN

February 2025 - September 2025

Equity Research Analyst

- Conducted in-depth equity research and financial analysis on individual publicly traded companies, contributing well-researched, stock-focused articles for investors within the Indiana University student body.
 - Engaged directly in market chats with students seeking market insights and stock-specific guidance, providing thorough explanations and personalized recommendations to promote financial literacy.
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CERTIFICATIONS & INTERESTS

SIE | CFA Level I Candidate | GenAI 101 Certified | Reading | Sustainable Living